

October 20 – 22, 2021
(Online course duration 10 hours)

Live Online Training Programme on
Export Finance,
Export Credit Guarantee and
Export Incentive Schemes of
Government of India

Coordinators
Prof Rajesh Ramakrishnan
Prof Rabinarayan Panda



National Institute of Bank Management
Pune, India

Exports and Imports are two very important tools for accelerating economic growth of developing countries like India. India's merchandise exports stood at USD 32.5 billion for the month of June 2021 whereas imports stood at USD 41.87 billion leaving a trade deficit of USD 9, 37 billion. Exports flows are an important tool in bridging the trade deficit. Exporters are an important source of foreign exchange revenue for the country and is reflective of the inherent strength of any economy.

The Government of India and Reserve Bank of India have implemented several measures for providing a level playing field to exporters and promoting exports. Need based export finance is one of the main measures identified for support to exporters to ensure that their credit needs are expeditiously fulfilled.

The programme will discuss in detail the concept and modes of export finance as well as the incentive schemes of the Government of India. Upon completion of training the participants will be able to handle transactions and customer inquiries on export finance as well as understanding the risks and their mitigants.

The course begins by introducing the fundamentals of exports and related regulations. It explains the export life cycle and the types of export finance, the disbursement and liquidation of the same. It also highlights the export promotion schemes of the Government of India.

Programme Objective

- Develop in depth knowledge of export finance products and concepts.
- To make the participants conversant with the policies and process of export finance as well as associated risks and mitigants.

Programme Content

- Overview of Foreign Trade Policy and Importance of Export Credit
- Overview of FEMA Regulations Governing Exports
- Export Finance Life Cycle
- Pre- Shipment Credit:
 - ❖ EPC-Eligibility, Disbursement and Liquidation
 - ❖ PCFC-Eligibility, Disbursement and Liquidation
 - ❖ Running Account Facility
- Post Shipment Credit:
 - ❖ Post Shipment in INR
 - ❖ Post Shipment in FCY
- Crystallization of Export Finance
- Export Incentive Schemes of Government of India
- Export Credit Guarantee ECGC Schemes

Target Audience

Junior/Middle/Senior level officers from AD (B) category branches, international banking division handling internal forex policy, correspondent banking, compliance, risk monitoring, credit etc

Modalities

This online course will have 10 hours of engagement time spread over a maximum 3 days, which includes several self-paced study and live interactions of participants. The course ware will include the following:

- I. Reading material for self-study, case study or exercise material and online references
- II. Video sessions comprising of:
 - i. Pr-recorded video sessions on several topics.
 - ii. Live video sessions by faculty or guest lecturers, for discussions, clarification of doubt, etc.

Participants enrolled to the programme will be provided with login id and password to enter into the learning platform of the institute. Guidance will be provided for navigating through the various activities in the platform such as accessing course ware, viewing video sessions, participating in live sessions, etc. Live session schedule will be provided at the start of the programme. Executives attending the programme would need internet access on a desktop or laptop with Google Chrome to enable access to live and recorded sessions.

Completion Certificate

A completion certificate will be given to the participant at the end of the programme. Participant has to remain logged in for at least the total number of engagement hours within the duration of the programme for being considered to have completed the same.

Nominations and Enquiries

Nominations are invited from both Institutions and Individuals from India and Abroad. Executives working in banks/financial institution/ consulting firms/ technology firms in the banking and financial services domain can also apply for the programme in their individual capacity.

Please address your enquiries and nominations to:

Prof Rajesh Ramakrishnan, CA
Prof Rabinarayan Panda
Programme Coordinators
National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd
Pune 411 048, India

Tel : 0091-20-26716000 (EPABX)
E-mail : r.rajesh@nibmindia.org
r.panda@nibmindia.org
Web : www.nibmindia.org

Last Date for Receiving Nominations: October 15, 2021

Programme Fee (per participant) for 10 hours programme

US \$ 500 for foreign participant

	Fee	GST	Fee+GST	TDS
Member Banks :	8400	1512	9912	840
Non-Member Banks :	10500	1890	12390	1050
Individual Nominee :	10500	1890	12390	---

The fee includes the cost of tuition, access to reading material and recorded videos, etc. (Central Goods and Services Tax (GST) @ 18%, and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

1. Name & Address of our Bankers : Punjab National Bank
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
2. Name of the Beneficiary : National Institute of Bank Management
3. NIBM's Bank Account No. with Punjab National Bank : 11281131004402
4. Bank's Swift Code : PUNBINBDDIB
5. Preferred Currency : USD
6. Correspondent Bank of Punjab National Bank : WELLS FARGO BANK NA
7. Punjab National Bank A/c No.: with Correspondent Bank : 2000193007918
8. Swift Code with Wells Fargo Bank : PNBUS3NNYC
9. IFSC : PUNB0108810

* The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**

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