

Calendar of Training Programmes: 2024–2025 at a Glance (Functional Area-Wise)

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
○ PROGRAMME IN COLLABORATION WITH INTERNATIONAL INSTITUTIONS							
(a) Advanced Management Programme							
1	Advanced Management Programme for Senior Bankers (Module I: NIBM, Pune, India) (Module II: Kent Business School, Canterbury, UK)	Campus On location	4 7	25 30	July 16-19, 2024 July 21-27, 2024	GMs, DGMs and AGMs of banks.	Prof. Partha Ray & Prof. Kaushik Mukerjee
○ FINANCE (FIN)							
(a) Branch Management							
2	Campus Programme on Branch Management 360 Degree	Campus	3	20	September 02-04, 2024	Middle and Senior Level Officers.	Shri. P. S. Bedekar & Shri. Sanjay Kanchi
(b) Compliance / Audit							
3	Campus Programme on Compliance for Banks	Campus	32	0	July 10-12, 2024	Entry-Level, Junior and Middle Management.	Dr. Dipali Krishnakumar & CA. Rajesh Ramakrishnan
(c) Credit Appraisal / Financial Statement Analysis							
4	Campus Programme on Fundamentals of Credit Analysis	Campus	4	25	June 11-14, 2024	Junior and Middle Management	Dr. Elizabeth James & Dr. Richa Verma Bajaj
5	Campus Programme on Working Capital Appraisal and Monitoring	Campus	3	20	October 21-23, 2024	Junior and Middle Management.	Dr. Elizabeth James & Shri. Sanjay Kanchi
(d) Credit Management / Credit Appraisal / Early Warning Signals / Retail Lending / Lending to SMEs and Recovery							
6	Campus Programme on EWS for Retail and Business Loans	Campus	3	20	November 18-20, 2024	Junior and Middle Management	Dr. Elizabeth James & Shri. Sanjay Kanchi
(e) Credit Management / Credit Appraisal / Infrastructure Lending / Credit Monitoring / Lending to SMEs and Recovery / Early Warning Signals							
7	Campus / Online Programme on Effective Credit Monitoring of Corporate and SME Advances	Campus / Online	3	20	January 27-29, 2025	Junior and Middle Level Officers	Dr. Elizabeth James

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
(f) Credit Management / Credit Appraisal / Infrastructure Lending / Lending to Corporates / SMEs							
8	Campus Programme on Lending to Large and Mid-Corporates	Campus	5	30	August 05-09, 2024	Middle and Senior Management	Dr. Richa Verma Bajaj & Dr. M. Manickaraj
(g) Credit Management / Credit Appraisal / Infrastructure Lending / Lending to SMEs and Recovery							
9	Campus Programme on MSME: Cash Flow-Based Lending and Debt Restructuring	Campus	3	20	August 19-21, 2024	Junior and Middle Management.	Dr. Elizabeth James & Shri. Sanjay Kanchi
(h) Credit Management / Credit Appraisal / Infrastructure Lending / Retail Lending / Housing Finance							
10	Campus Programme on Retail Credit Management	Campus	4	25	June 18-21, 2024	Junior and Middle Management	Dr. Elizabeth James & Dr. Richa Verma Bajaj
(i) Credit Management / Credit Appraisal / Infrastructure Lending / Retail Lending / Lending to SMEs and Recovery / Housing Finance							
11	Campus Programme on Financing Emerging Segments in the Services Sector	Campus	4	25	September 02-05, 2024	Junior and Middle Management.	Dr. Elizabeth James
12	Campus Workshop on Financing Startups	Campus	2	10	October 07-08, 2024	Officials from banks, financial institutions, and venture capital funds dealing with startup financing and risk capital.	Dr. M. Manickaraj & Dr. Naveen Kumar K.
(j) Credit Management / Credit Appraisal / Lending to SMEs and Recovery / Trade Finance							
13	Campus Workshop on Supply Chain Finance	Campus	3	20	September 11-13, 2024	Middle and Senior Management.	Dr. M. Manickaraj
(k) Credit Management / Credit Appraisal / Retail Lending							
14	Online Programme on Digital Lending in Retail Business	Online	4	25	December 09-12, 2024	Middle and Senior Management	Dr. Elizabeth James & Dr. Deepankar Roy
(l) Credit Management / Credit Appraisal / Retail Lending / Lending to SMEs and Recovery / Housing Finance							
15	Campus Programme on Cash Flow-Based Lending	Campus	3	20	June 19-21, 2024	Middle and Senior Management	Dr. M. Manickaraj
(m) Credit Management / Credit Monitoring / Lending to SMEs and Recovery							
16	Campus / Online Programme on Effective Credit Monitoring of Corporate and SME Advances	Campus / Online	3	20	July 29-31, 2024	Junior and Mid-Level Officers.	Shri. Sanjay Kanchi & Dr. Elizabeth James

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
(n) Credit Risk Management / ALM / Basel Accords / Derivatives							
17	Campus Programme on Credit Risk Modelling for ECL Provisions and Capital Estimation under Basel III & IFRS9	Campus	5	30	October 14-18, 2024	Personnel from all levels working in the risk management and audit departments.	Prof. Arindam Bandyopadhyay & Dr. Tasneem Chherawala
(o) ESG / Corporate Governance							
18	Online Programme on ESG-Led Opportunities for Banks	Online	1	5	November 14, 2024	Senior Bankers	Dr. M. Manickaraj & Prof. Kaushik Mukerjee
(p) Financial Statement Analysis / Credit Appraisal							
19	Campus Programme on Financial Statements Analysis for Lending Decisions	Campus	3	20	December 09-11, 2024	Credit Officers, Credit Analysts, Financial Analysts and Relationship Managers.	Dr. M. Manickaraj
(q) Financial Statement Analysis / Forensic Analysis of Accounts							
20	Online Programme on Analysing Financial Statements of Non-Banking Finance Companies (NBFCs)	Online	1	5	October 09, 2024	Credit Managers, Credit Analysts and Financial Analysts from banks, FIs and rating agencies.	Dr. Dipali Krishnakumar
21	Campus Programme on Forensic Financial Analysis for Bankers and Analysts	Campus	3	20	December 04-06, 2024	Credit Managers, Credit Analysts and Financial Analysts from banks, FIs and rating agencies.	Dr. Dipali Krishnakumar
(r) Fraud Management							
22	Sensitisation Programme on Fraud Management	Campus	3	20	August 21-23, 2024	Middle and Senior Management.	Dr. Richa Verma Bajaj & Dr. Dipali Krishnakumar
(s) Investment & Fund Management							
23	Campus Workshop on Valuation of investments of Commercial Banks under the New RBI Circular	Campus	3	20	May 29-31, 2024	Middle and Senior Management	Dr. Kedar Nath Mukherjee
(t) Investments / Treasury Management							
24	Campus Training Programme on Managing Non-SLR Investments	Campus	6	35	October 21-26, 2024	Middle and Senior Management.	Dr Kedar nath Mukherjee

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
(u) NPA Management / Recovery							
25	Campus / Online Programme on Effective Resolution of Stressed Assets for Increasing Profitability	Campus / Online	3	20	August 07-09, 2024	Middle and Senior Level Officers.	Shri. Sanjay Kanchi & Shri. P. S. Bedekar
26	Campus Programme on Attaining Improved Asset Quality Through NPA Management	Campus	3	20	November 11-13, 2024	Middle and Senior Level Officers.	Shri. P. S. Bedekar & Shri. Sanjay Kanchi
27	Campus / Online Programme on Effective Resolution of Stressed Assets for Increasing Profitability	Campus / Online	3	20	February 10-12, 2025	Middle and Senior Level Officers.	Shri P. S. Bedekar
(v) Risk Management / ALM / Audit / Compliance							
28	Certification Programme on Risk-Based Internal Audit	Campus	4	25	February 10-13, 2025	Officers from Internal Audit Departments.	Dr. Dipali Krishnakumar & Dr. Richa Verma Bajaj
(w) Risk Management / ALM / Basel Accords / Derivatives							
29	Campus Programme on Risk Appetite and Risk Adjusted Performance Measurement	Campus	4	25	April 23-26, 2024	Senior and Top Management.	Dr. Tasneem Chherawala & Prof. Sanjay Basu
30	Campus Training Programme on Risk Management under Basel Regime for First-Time Risk Managers	Campus	5	30	June 24-28, 2024	Middle and Senior Management.	Dr. Kedar nath Mukherjee & Dr. Tasneem Chherawala
31	Campus Programme on Demystifying Statistical Techniques for Risk Management	Campus	5	30	July 29- August 02, 2024	All Levels	Prof. Arindam Bandyopadhyay & Prof. Sanjay Basu
32	Campus Programme on Operational Risk Management	Campus	3	20	November 20-22, 2024	Middle and Senior Management.	Dr. Richa Verma Bajaj
33	Campus Workshop on Validation Techniques for Risk Models	Campus	4	25	November 26-29, 2024	Middle and Senior Management.	Dr. Tasneem Chherawala & Prof. Arindam Bandyopadhyay
34	Campus Programme on Integrated Risk Management under Final Basel III	Campus	5	30	December 16-20, 2024	Middle and Senior Management.	Prof. Arindam Bandyopadhyay & Dr. Tasneem Chherawala

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
35	Campus Programme on Managing Risks under Basel III Pillar 2 (ICAAP)	Campus	5	30	February 17-21, 2025	Middle and Senior Management.	Prof. Arindam Bandyopadhyay & Prof. Sanjay Basu
36	Certification Programme on Risk-Based Internal Audit	Campus	4	25	October 14-17, 2024	Officers from internal audit departments.	Dr. Dipali Krishnakumar & Dr. Richa Verma Bajaj
(x) Risk Management / ALM / Basel Accords / Investment and Fund Management							
37	Campus Programme on Climate Risk: Implications for Credit and Investment Portfolios	Campus	4	25	July 09-12, 2024	Middle and Senior Management.	Prof. Sanjay Basu & Dr. Tasneem Chherawala
(y) Treasury Management / Investment / Forex Dealings							
38	Campus Training Programme on Integrated Treasury Management with Bourse Game for Newly Inducted Officers	Campus	10	60	August 21-30, 2024	Middle and Senior Management	Dr. Kedar nath Mukherjee
(z) Treasy / Risk Management / ALM / Basel Accords / Derivative / Stastical Modelling							
39	Campus Training Programme on Bond Portfolio Management with Trading Game	Campus	6	5	February 10-15, 2025	Middle and Senior Management.	Dr. Kedar nath Mukherjee
○ HUMAN RESOURCE MANAGEMENT (HRM)							
(a) HR Issues							
40	Campus / Online Conference - Annual Competency Dialogue	Campus / Online	1	20	February 21, 2025	Senior and Middle Management.	Dr. Shomi Srivastava
(b) HRM / Performance Management							
41	Campus Programme on Improving Employee Productivity – A Talent Management Approach for Banks	Campus	3	20	May 22-24, 2024	Senior and Middle Management.	Shri. B. Ashok & Dr. Shomi Srivastava
42	Campus Programme on Human Resource Management in Banks and FIs - Challenges and Responses	Campus	4	20	October 21-24, 2024	Senior and Middle Management.	Dr. Shomi Srivastava
(c) Investigating & Disciplinary Enquiry / Staff Accountability / Fraud							
43	Campus Programme on Investigations for Investigating Officers: Need for Good Investigation Report	Campus	3	20	June 05-07, 2024	Senior and Middle Management.	Dr. Shomi Srivastava

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(d) Leadership							
44	Campus Programme on Leadership Development for Bank Executives: Accelerating the Careers of High-Potential Leaders	Campus	4	20	November 18-21, 2024	Senior and Middle Management.	Dr. Shomi Srivastava
(e) Training / Mentoring / Faculty Development							
45	Campus Programme on Converging Learning with Business – New Challenges for Bank Trainers	Campus	3	20	April 24-26, 2024	Senior and Middle Management	Shri. B. Ashok & Dr. Shomi Srivastava
46	Campus Programme on Designing Assessment Centre Methodology - Tool to Prepare Individual Development Plans (IDPs) of Executives	Campus	3	20	August 06-08, 2024	Senior and Middle Management	Dr. Shomi Srivastava
○ INFORMATION TECHNOLOGY (IT)							
(a) Digital Banking / Fintech / Blockchain Technology / Data Analytics							
47	Online Programme in Blockchain and Distributed Ledger Technology in Banking	Online	3	15	May 27-29, 2024	Mid-Level and Senior Officers in digital banking and information technology.	Dr. Deepankar Roy & Dr. Alka Vaidya
48	Online Programme in Artificial Intelligence and Machine Learning for Banking Business	Online	3	15	September 23-25, 2024	Banking officials associated with IT and digital banking as well as professionals working in NBFCs, government departments, central banks, regulatory institutions, fintech companies and consulting firms.	Dr. Alka Vaidya & Dr. Deepankar Roy
49	Online Programme on Frauds in Digital Environment - Detection and Countermeasures	Online	3	15	November 18-20, 2024	Mid-Level and Senior Officials involved in banking and IT operations. In particular, department officials from fraud management, operations, IT, digital banking, credit, compliance, cyber security, etc.	Dr. Deepankar Roy & Dr. Alka Vaidya

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(b) Information Systems Audit							
50	Online Programme in Information Systems Audit	Online	3	15	April 21-23, 2024	Officials working in IS audit, inspection and audit / internal audit, information and cyber security, information technology, risk management, compliance, and digital banking verticals of banks' HO, ZO and RO. Personnel in banks who are associated (or are likely to be associated) with IS audit activities, officials working in above mentioned verticals of NBFCs fintechs, technology firms, regulatory agencies and consulting firms. Professionals working in the above organisations can also participate on an individual basis.	Dr. Deepankar Roy & Dr. Alka Vaidya
(c) IT and Cyber Security							
51	Online Programme in Cyber Security	Online	3	15	July 08-10, 2024	Officials working in information and cyber security, information technology, IS audit, risk management, inspection and audit, compliance, and digital banking verticals of banks, NBFCs, fintechs, technology firms, regulatory agencies and consulting firms. Professionals working in the above organisations can also participate on an individual basis.	Dr. Alka Vaidya & Dr. Deepankar Roy

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
○ MONEY, INTERNATIONAL BANKING AND FINANE (MIBF)							
(a) Financial Analysis / Technical Analysis							
52	Campus Programme on Business Analytics and Machine Learning for Banking	Campus	5	30	January 13-17, 2025	Risk Managers as well as Officers from analytics and policy departments.	Dr. Gargi Sanati & Dr. Alka Vaidya
53	Campus Programme on Business Research for Banks and Fis	Campus	4	25	August 26-29, 2024	Economists, Analysts, Risk Managers, Officers from Marketing and Strategy, and Faculty Members	Dr. Gargi Sanati & Dr. Alka Vaidya
54	Campus Programme on Financial Risk Management using Python	Campus	4	25	February 17-20, 2025	Junior and Middle Management.	Dr. Smita Roy Trivedi & Prof. Sanjay Basu
(b) Financial Analysis / Techniccal Analysis, Fundamental Analysis / Treasury							
55	Campus Programme in Financial Analysis, Technical Analysis Backtesting and Algorithmic Trading using Python	Campus	4	25	August 06-09, 2024	Junior and Middle Management.	Dr. Smita Roy Trivedi
(c) Financing International Trade							
56	Campus Programme on Trade Finance Sales	Campus	2	10	May 16-17, 2024	Junior and Middle Management.	CA. Rajesh Ramakrishnan
57	Campus Programme on Letter of Credit and Bank Guarantees	Campus	2	10	June 07-08, 2024	Junior and Middle Management.	CA. Rajesh Ramakrishnan
58	Campus Workshop on Letters of Credit and Payment Settlements of Exports and Imports	Campus	3	20	March 17-19, 2025	Junior and Middle Management officials from international banking, B category branches, compliance and internal audit departments.	Dr. G. Nagaraju
(d) Frauds / Money Laundering							
59	Certification Programme on AML, KYC, Frauds and Trade-Based Money Laundering in International Banking	Campus	3	20	April 23-25, 2024	Junior and Middle Management	CA. Rajesh Ramakrishnan & Dr. Smita Roy Trivedi

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
60	Campus Programme on AML, KYC, Frauds and Trade-Based Money Laundering	Campus	3	20	July 09-11, 2024	Junior and Middle Management.	CA. Rajesh Ramakrishnan & Dr. Smita Roy Trivedi
61	Campus Programme on AML, KYC, Frauds and Trade-Based Money Laundering	Campus	3	20	December 03-05, 2024	Junior and Middle Management.	Dr. Smita Roy Trivedi
(e) International Banking / Forex Business							
62	Campus Workshop on FEMA Regulations and Compliance for Overseas Direct Investment (ODI)	Campus	3	20	May 06-08, 2024	Junior and Middle Management. Officials working in international banking, compliance and internal audit.	Dr. G. Nagaraju
63	Campus Workshop on Export / Import Payments and Non-Trade Remittances (Focus: FEMA Regulations and RBI Guidelines)	Campus	3	20	June 03-05, 2024	Junior and Middle Management in international banking, B category branches compliance and internal audit.	Dr. G. Nagaraju
64	Campus Workshop on External Commercial Borrowings and Trade Credits (Focus: FEMA Regulations)	Campus	2	10	June 24-25, 2024	Junior and Middle Management from, international banking, B category branches, compliance and internal audit	Dr. G. Nagaraju
65	Campus / Online Programme on International Banking and Foreign Exchange Business	Campus / Online	5	30	July 15-19, 2024	Middle & Senior Officers from AD (B) category branches, trade finance departments and international banking divisions.	Dr. Jiji T. Mathew & Dr. G. Nagaraju
66	Campus Programme on FEMA Regulations and Compliance for Foreign Investment in India (Focus: FDI and Immovable Properties)	Campus	3	20	July 22-24, 2024	Junior and Middle Management in international banking, compliance and internal audit.	Dr. G. Nagaraju
67	Campus Programme on Forex Market, Exchange Rate Arithmetic and Forex Risk Management Facilities for Trade Finance Officers	Campus	3	20	October 28-30, 2024	Junior and Middle Management from international banking branches.	Dr. G. Nagaraju & Dr. Jiji T. Mathew

No.	Title of the Programme	Mode	No. of Days	No. of Hours	Programme Dates	Target Group	Programme Director(s)
68	Campus Programme on FEMA Regulations and Compliance for NRI and Other Forex Retail Business	Campus	3	20	December 09-11, 2024	Junior and Middle Management from international banking branches.	Dr. G. Nagaraju & Dr. Jiji T. Mathew
(f) Monetary Policy / Treasury							
69	Campus / Online Workshop on Monetary Policy and Liquidity Management: Signals for Treasury and Market Risk	Campus / Online	2	10	June 13-14, 2024	Middle and Senior Officers from domestic / forex treasury. Officials handling market risk and economic research.	Dr. Jiji T. Mathew & Dr. G. Nagaraju
70	Campus / Online Workshop on Analysis of Fiscal Policy and Monetary Policy for Treasury and Market Risk	Campus / Online	3	20	October 15-17, 2024	Middle and Senior Officers from domestic / forex treasury. Officials handling market risk and economic research departments.	Dr. Jiji T. Mathew & Dr. G. Nagaraju
71	Campus / Online Workshop on Monetary Policy and Liquidity Management - Signals for Treasury and Market Risk	Campus / Online	2	10	December 12-13, 2024	Middle and Senior Officers from domestic / forex treasury, market risk and economic research departments.	Dr. Jiji T. Mathew & Dr. G. Nagaraju
72	Campus / Online Workshop on Analysis of Fiscal Policy and Monetary Policy for Treasury and Market Risk	Campus / Online	3	20	February 12-14, 2025	Middle and Senior Officers from domestic / forex treasury, market risk and economic research departments.	Dr. Jiji T. Mathew & Dr. G. Nagaraju
73	Online / Campus Programme on Role of Central Banks in Macroeconomic and Financial Stability	Campus / Online	5	30	March 03-07, 2025	Junior and Middle Management Officials from central banks and government institutions.	Dr. Jiji T. Mathew
(g) Treasury Management / Forex Dealing with Bourse Game							
74	Campus Programme on Forex Dealing with Bourse Game	Campus	10	60	July 24-August 02, 2024	Front office Dealers and Officials from back office forex operations department.	Dr. Gargi Sanati & Dr. Jiji T. Mathew
75	Campus / Online Programme on Forex Dealing with Bourse Game	Campus	10	60	November 27-December 06, 2024	Front office Dealers and Officials from back office forex operations department.	Dr. Gargi Sanati & Dr. Jiji T. Mathew

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76	Campus Programme on Integrated Treasury Management with Simulated Bourse Game	Campus	10	60	February 19-28, 2025	Front office Dealers, and Officials handling back office forex, money and G-Sec operations.	Dr. Gargi Sanati & Dr. Jiji T. Mathew
○ RURAL FINANCE AND DEVELOPMENT (RFD)							
(a) Rural Banking / Finance							
77	Programme on Improving Business Growth of Bank Branches (Focus: MSMEs, Agribusiness and Agri Value Chain Finance) (Location: Hyderabad)	On Location	3	20	May 13-15, 2024	Middle Management	Dr. Naveen Kumar K. & Dr. M. Manickaraj
78	Campus Programme on Financing Renewable Energy and Agri Infrastructure Projects	Campus	3	20	June 10-12, 2024	Middle Management.	Dr. Naveen Kumar K. & Dr. M. Manickaraj
79	Campus Workshop on BC Business Management for Profitable Financial Inclusion	Campus	3	20	July 10-12, 2024	Middle Management.	Dr. Naveen Kumar K.
80	Programme on Improving Business Growth of Bank Branches (Focus: MSMEs, Agribusiness and Agri Value Chain Finance) (Location: Bhopal)	On Location	3	20	August 21-23, 2024	Middle Management.	Dr. Naveen Kumar K. & Dr. M. Manickaraj
81	Campus Programme on Legal Aspects of Credit Management	Campus	3	20	October 17-19, 2024	Middle Management.	Dr Naveen Kumar K. & Shri Sanjay Kanchi
82	Campus Programme on Lending and Recovery Strategies for Sustainable Businesses	Campus	3	20	November 11-13, 2024	Middle Management	Dr. Naveen Kumar K.
83	Programme on Improving Business Growth of Bank Branches (Focus: MSMEs, Agribusiness and Agri Value Chain Finance) (Location: Chennai)	On Location	3	20	January 06-08, 2025	Middle Management.	Dr. Naveen Kumar K. & Dr. M. Manickaraj

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(b) Rural Banking / Financial Inclusion / Digitalization							
84	Campus Programme on Fintech, Digital Financial Services and Financial Inclusion	Campus	3	20	February 17-19, 2025	Middle Management.	Dr. Naveen Kumar K. & Dr. Deepankar Roy
○ STRATEGIC PLANNING, MARKETING AND CONTROL (SPMC)							
(a) Faculty Development							
85	Campus / Online Faculty Development Programme for Bank Staff Training College Faculty Members (Focus: Credit Analysis)	Campus / Online	4	25	April 2-5, 2024	Faculty members in staff training colleges and regional training centres of banks / Bankers intending to take up a role as faculty	Prof. Kaushik Mukerjee & Dr. Dipali Krishnakumar
86	Campus / Online Faculty Development Programme for Bank Staff Training College Faculty Members (Focus: Credit Analysis)	Campus / Online	4	25	March 25-28, 2025	Faculty members in staff training colleges and regional training centres of banks / Bankers intending to take up a role as faculty	Prof. Kaushik Mukerjee & Dr. Dipali Krishnakumar
(b) Marketing / Customer Relationship							
87	Online Programme on Strategic Digital Marketing in Banking (Focus: Social Media and Analytics)	Online	4	25	June 10-13, 2024	Middle and Senior Officers in marketing, digital marketing, digital banking, customer relationship management, analytics, social media marketing, customer experience, customer service, retail banking and IT departments at head office and from controlling offices as well as branches.	Dr. Sarita Bhatnagar & Dr. Deepankar Roy
88	Campus Programme on Marketing for Branch Managers (Focus: Retail and MSME)	Campus	4	25	July 08-11, 2024	Branch Managers and Branch Officials working in the areas of retail and MSME business development.	Dr. Sarita Bhatnagar

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89	Campus Programme on Customer Relationship Management (CRM) in a Digital Era	Campus	4	25	August 05-08, 2024	Middle and Senior Managers in the marketing department in head office and controlling offices. Managers in CRM, customer service, digital marketing and retail banking verticals as well as relationship managers and branch managers.	Dr. Sarita Bhatnagar
90	Campus Programme on Marketing Strategies for MSME Business	Campus	4	25	October 14-17, 2024	Branch Managers and Branch Officials working in the areas of retail and MSME business development.	Dr. Sarita Bhatnagar
91	Campus Programme on Capturing Customer Loyalty Through Digital Engagement	Campus	4	25	December 10-13, 2024	Planning and marketing department Officers, Branch Heads, Regional Heads and sales teams.	Prof. Kaushik Mukerjee & Shri. P. S. Bedekar
92	Campus Programme on Marketing for Branch Managers (Focus: Retail and MSME)	Campus	4	25	March 03-06, 2025	Branch Managers and Branch Officers working in the areas of retail and MSME business development.	Dr. Sarita Bhatnagar
(c) Planning / Digital / Artificial Intelligence / Transformation							
93	Campus / Online Programme on Digital Transformation and Artificial Intelligence Applications in Banking	Campus / Online	4	25	February 11-14, 2025	Officers engaged in digitalisation in banks.	Prof. Kaushik Mukerjee & Dr. Deepankar Roy
(d) Planning / Performance / Operations / Corporate Governance							
94	Campus Programme on Strategies for Growing and Retaining Branch Deposits in a Declining Savings Environment	Campus	4	25	May 13-16, 2024	Branch Managers heading key extra large and large branches in major deposit centres of banks.	Prof. Anjan Roy
95	Campus Programme on Governance Risk and Compliance	Campus	4	25	January 21-24, 2025	Officers engaged in compliance and risk functions and Senior Management Officials engaged in bank governance.	Prof. Kaushik Mukerjee & Dr. Dipali Krishnakumar

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96	Campus Programme on Building Operational Resilience to Mitigate Technology and System Failures	Campus	3	20	June 11-13, 2024	Senior Executives associated with management of operational risk related to technology failures in banks.	Prof. Anjan Roy
(e) Planning / Performance / Operations / Recovery							
97	Campus Programme on Strategies for Enhancing Collections and Recoveries in Small Ticket Business Loans	Campus	3	20	December 09-11, 2024	Senior Executives and Managers engaged in collection and recovery functions in retail and small ticket finance businesses of banks.	Prof. Anjan Roy & Dr. Naveen Kumar K.
98C	Campus Programme on Enhancing Business Productivity and Profitability of Zonal and Regional Banking Operations	Campus	4	25	Oct 14-17, 2024	Senior Executives in the planning department and those heading zonal, regional and large branch operations of banks.	Prof. Anjan Roy