

# Online Workshop on Strategic Leadership for Senior Bankers: Growth Strategies in Challenging Times

October 14 – 16, 2020

(Online course duration:10 hours)

*Coordinator*

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## Background

The role of leaders in banks has become very crucial owing to several factors. First, the major changes in economies and customer preferences have resulted in the demand for a strategic role for the banks. Second, the impact of non-banks and financial technology firms on financial services have resulted in a challenge for the commercial banks. Third, the high growth opportunities in the financial services sector have resulted in the need for building a strong leadership pipeline by the banks with skills related to understanding of bank governance, strategy, customer orientation, financial technology and cyber-security, risk governance, and vigilance.

This online Workshop will feature interactive sessions with faculty and industry experts to help participants understand, absorb and interpret the strategic issues that will impact the performance of banks in times to come.

### Contents

- Bank Governance: Regulatory perspectives
- Corporate strategy in challenging times
- Customer orientation for enhancing share of wallet
- Credit monitoring and NPA management
- Risk Governance
- Fin-Tech revolution building a roadmap for commercial banks
- Cyber-security
- Preventive vigilance
- Role of leaders in creating high performance culture
- Strategic initiatives for change management in banks

### Target Group

**General Managers, Deputy General Managers, Assistant General Managers, Chief Managers, Zonal/Regional Heads of Commercial Banks, Co-operative Banks and Financial Institutions.**

**Dates:** October 14 - 16, 2020

### Duration

3 days (10 hours online engagement including workout sessions for participants)

## Modalities

This online course will have 10 hours of engagement time spread over 3 days, which includes self-paced study materials and live sessions taken by the faculty. The courseware will include the following:

- I. Reading material for self-study, Case study or exercise material and Online references
- II. Video sessions comprising of:
  - i. Pre-recorded video sessions on several topics.
  - ii. Live video sessions by faculty or guest lecturers, for discussions, clarification of doubt, etc.
- III. Self-completion exercises will be given to participants.

Participants enrolled to the Workshop will be provided with log-in id and password to enter into the learning management platform of the institute. Guidance will be provided for navigating through the various activities in the platform such as accessing courseware, viewing video sessions, participating in live sessions, taking quizzes, etc. The Workshop window will be open for maximum 3 days including date of commencement.

The session schedule will be provided at the start of the Workshop which will mention the live session timings and the schedule to be followed for watching the pre-recorded sessions.

Executives attending the Workshop would need internet access on a desktop or laptop with Google Chrome to enable access to live and recorded sessions.

## Completion Certificate

A completion certificate will be given to the participant at the end of the Workshop. Participant has to remain logged in for at least the total number of engagement hours within the duration of the Workshop for being considered to have completed the same.

### Nominations and Enquiries

Nominations are invited from both Institutions and Individuals from India and Abroad. Executives working in Banks/Financial Institution/Consulting Firms/Technology Firms in the Banking and Financial Services Domain can apply for the Workshop in their individual capacity.

Please address your enquiries and nominations to:

Dr Kaushik Mukerjee  
Workshop Coordinator  
National Institute of Bank Management  
Kondhwe Khurd  
Pune 411 048, India

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Website : [www.nibmindia.org](http://www.nibmindia.org)

**Last Date for Receiving Nominations: October 12, 2020**

## Workshop Fee (per participant) for 10 hours programme

US \$ 500 for foreign participant

	Fee	GST	Fee+GST	TDS
Member Banks :	8400	1512	9912	840
Non-Member Banks :	10500	1890	12390	1050
Individual Nominee :	10500	1890	12390	---

The fee includes the cost of tuition, access to reading material and recorded videos, etc. (Central Goods and Services Tax (GST) @ 18%, and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

### Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and GSTIN No. 27AAATN0040P1ZJ.
- National Institute of Bank Management  
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

### Mode of Payment for Foreign Participants

#### Mode of Remittance: SWIFT\*

- Name & Address of our Bankers : **Oriental Bank of Commerce  
C-2, Shop No. 4-5, Bramha Estate  
Kondhwe Khurd, Pune 411 048  
Maharashtra, India**
- Name of the Account : **National Institute of Bank Management**
- NIBM's Bank Account No. with Oriental Bank of Commerce : **Current A/C 11281131004402**
- Bank's Swift Code : **ORBCINBBFCP**
- Oriental Bank of Commerce A/c No. with Correspondent Bank : **36152559**
- Preferred currency : **USD**
- Correspondent Bank : **CITIBANK N.A.**
- Swift code for Citi Bank : **CITIUS33**

**\* The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

**\*Payments will be accepted only through electronic mode.  
Cheques/DDs/Pay Orders will not be accepted.**

- For all electronic remittances, kindly send a confirmatory e-mail at: [accounts@nibmindia.org](mailto:accounts@nibmindia.org) giving details of the remitter and participant, name and dates of workshop, etc.**