

Online Programme on Financing Agribusiness and MSMEs

June 29 – July 3, 2020

(Online Course Duration 15 hours)

Target Group

- Branch Managers/Assistant Branch Managers from Rural and Semi Urban Centers
- Credit Officers handling Agriculture & MSME loans
- Field Officers/Agriculture Officers/Agriculture Development Officers
- Officers handling Agriculture & MSME credit in RO, ZO and HO.

Coordinators

Dr Naveen Kumar K

Assistant Professor

(Rural Finance and Development Area Group)

Dr M Manickaraj

Associate Professor & Associate Dean – Education

(Finance Area Group)



**National Institute of Bank Management
Pune, India**

The commercialisation of agriculture into agri-business is being viewed as an effective pathway for making agri-enterprises sustainable. With substantial rise in household income and dramatic change in the lifestyle of people it is expected that the momentum in the growth agri-business will continue for several decades in the future. Most of the agri-business and agro processing units are micro and small enterprises. Banks and financial institutions will find tremendous opportunity in financing agro processing units and MSMEs. However, these enterprises have unique characteristics and financial needs. Therefore, there is a need for understanding the characteristics and financial services requirements of MSMEs in agri-business so that a win-win relationship can be built between the lending institutions and agri-based MSMEs.

Objective

The programme has been designed to equip the participants with necessary knowledge, skills and techniques to appraise agri business, food processing enterprises and MSMEs in order to make right lending decisions.

Programme Coverage

Day 1: Foundation

- Business Opportunities in Agribusiness, Agro processing and MSME Market for Banks
- MSME Market and Characteristics
- Financial Statements Analysis
- Working Capital Financing

Day 2: Appraisal of different types of Agro-Processing and Agribusiness Enterprises

- Basics of Project Appraisal
- Case Studies on financing Agro-Processing Enterprises
- Financing Cold Storages
- Financing Greenhouse Technology

Day 3: Appraisal of different types of Agribusiness Enterprises and MSMEs

- Financing Farmer Producer Companies
- Financing Informal Enterprises
- Appraisal of MSMEs

Modalities

This online course will have 15 hours of engagement time spread over a maximum 5 days, which includes several self-paced study and live interactions of participants. The courseware will include the following:

- I. Reading material for self-study, Case study or exercise material and Online references
- II. Video sessions comprising of:
 - i. Pre-recorded videos sessions on several topics.
 - ii. Live video sessions by faculty or guest lecturers, for discussions, clarification of doubt, etc.
- III. Self-assessment to track progress in the course will be provided.

Participants enrolled to the programme will be provided with log-in id and password to enter into the learning management platform of the institute. Guidance will be provided for navigating through the various activities in the platform such as accessing courseware, viewing video sessions, participating in live sessions, taking quizzes, etc. The programme window will be open for maximum 5 days including date of commencement.

Live session schedule will be provided at the start of the programme. Executives attending the programme would need internet access on a desktop or laptop with Google Chrome to enable access to live and recorded sessions.

Completion Certificate

A completion certificate will be given to the participant at the end of the programme. Participant has to remain logged in for at least the total number of engagement hours within the duration of the programme for being considered to have completed the same.

Nominations and Enquiries

Nominations are invited from both Institutions and Individuals from India and Abroad. Executives working in Banks/Financial Institution/Consulting Firms/Technology Firms in the Banking and Financial Services domain can apply for the programme in their individual capacity.

Please address your enquiries and nominations to:

Dr Naveen Kumar K

Dr M Manickaraj

Programme Coordinators

National Institute of Bank Management

NIBM Post Office, Kondhwe Khurd

Pune 411 048 (INDIA)

Tel. : 0091-20-26716000 (EPABX)

E-mail : naveen@nibmindia.org, manick@nibmindia.org

For further details, visit us at Website: www.nibmindia.org

Last Date for Receiving Nominations: June 24, 2020

Programme Fee (per participant) for 15 hours programme

US \$ 600 for foreign participant

	Fee	GST	Fee+GST	TDS
Member Banks :	13200	2376	15576	1320
Non-Member Banks :	15500	2790	18290	1550
Individual Nominee :	15500	2790	18290	---

The fee includes the cost of tuition, access to reading material and recorded videos, etc. (Central Goods and Services Tax (GST) @ 18%, and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and GSTIN No. 27AAATN0040P1ZJ.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

- Name & Address of our Bankers : Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
- Name of the Account : National Institute of Bank Management
- NIBM's Bank Account No. with Oriental Bank of Commerce : Current A/C 11281131004402
- Bank's Swift Code : ORBCINBBFCP
- Oriental Bank of Commerce A/c No. with Correspondent Bank : 36152559
- Preferred currency : USD
- Correspondent Bank : CITIBANK N.A.
- Swift code for Citi Bank : CITIUS33

*** The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.